

SCOTT ALLEN

Twitter: @scotte_allen, Facebook: @allenforwisconsin, Web: allenforwisconsin.com

EDUCATION & TRAINING

John Maxwell International Certification Program, certified coach, teacher, trainer, and speaker

Master of Planning, Master of Public Administration, University of Southern California.

Bachelor of Arts, Political Science (Economics minor), University of Wisconsin-Milwaukee.

United States Army Reserve – retired, Sergeant. Wisconsin Reserve Military Achievement Award.

CAREER HISTORY

Co-Owner	Minuteman Press Brookfield	2017-
Representative	Wisconsin State Assembly	2015-
Proprietor/Coach	Bright Future Sales Coaching LLC	2014-
Broker Associate	Shorewest Realtors	2014-2016
Sales Director	Shorewest Realtors	2008-2014
President/Owner	CedarMill Homes	2005-2008
Sales Manager	First Realty GMAC	2005-2008
VP of Marketing & Sales	Nexus Builders Group	2000-2005
Alderman - 9th District	City of Waukesha	1998-2001
Broker Associate	Shorewest Realtors	1993-2000
Risk Management Analyst	Los Angeles County Metro	1991-1993
US Army Reserve	84th Div. Training/349th Gen. Hospital	1984-1989

COMMUNITY SERVICE

Past

Coach	Upward Basketball Spring Creek Church
Trustee	Concerned Realtors PAC at Greater Milwaukee Association of Realtors
Board Member	Waukesha County Community Development Block Grant Committee
Coach	Junior Wolverine and YMCA Girls Basketball
Board Member	Greater Milwaukee Association of Realtors
Trustee	Wisconsin Realtors Association Political Action Committee
Committee Member	Professional Development at Council of Real Estate Brokerage Managers
President/Board Member	Waukesha Civic Theatre

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WORK SUMMARY

Minuteman Press Responsibilities include marketing and sales, financial and staff management. We provide all kinds of business printing including business cards, forms, letterhead and envelopes, direct mail, signs and promotional products.

State Assembly Responsibilities include constituent service and outreach, bill writing, legislative negotiations, and, in even years, campaigning. Committees include: Constitution and Ethics, Housing and Real Estate, Science and Technology, Financial Institutions, & Workforce Development. Also serve on the board of directors of Wisconsin Housing and Economic Development Authority.

Bright Future Responsibilities include coaching private clients in sales or executive leadership, speaking to groups or organizations, and conducting sales and leadership training workshops or seminars.

OTHER

Author	<u>Success Guide for Real Estate Sales Thriving in Tough Times</u>	©2011
Actor	Various community theatres since 1987, periodic television commercials	
